

Every season on the farm is a new adventure! 2016 will be one of those years we will tell our grand children about in the future. Each year brings new challenges and opportunities on the farm and the connected businesses. We are very blessed to have a great team supporting us, as well as strong farm and industry partners. As always we strive to move our business forward and continue to grow the future for our team and future generations.



TEPAP - Unit 1 January 10-16, 2016

In January of 2016, Terry along with Joerg Zimmerman (who provides financial and business coaching to the farm) had the pleasure of attending The Executive Program for Agricultural Producers (TEPAP) in Austin, Texas. The program is attended by approximately 180 top farm managers in unit 1 and 2 from all over Canada, USA, Mexico, Brazil and Australia. There was every farm business type you could imagine from 30,000 acre cattle ranches covering 300,000 acres in the Australian outback, to large direct-to-market organic vegetable farms in New York, to two high-value fruit production farms in California. This was a very intense week long program focusing on financial metrics and benchmarks, farm business management, strategic planning, HR and best business practises. It was an amazing experience to learn and network with the professors, instructors and fellow business managers. We came back with of a lot of ideas and improvements that we wanted to work on for the farm with our team in 2016!

2016

A Year to Remember!

We also have to recognize Jerin Keough, Holden, and friend Corbin Shauf for growing some amazing 80's hair band locks as part of a fundraiser to cut their hair to donate to Kids dealing with Cancer. With great support from volunteers, the school, and community they targeted a goal of raising \$5000 dollars and in the end raised over \$15,000 for the cause! It was pretty amazing to witness what three young kids could accomplish! They even made the front page of the paper! Great job guys! The crew traveled to the kids camp for cancer this summer to spend a day at the camp with the kids and family they were supporting. Its great to see the younger generation getting involved in helping others and leading by example.



In early February, we hosted our annual Advisory Panel and Farm team Strategy meeting at Elkhorn resort. We are honoured to have the supporting team for our farm and connected businesses. We would like to especially thank Rob Saik, Craig Senchuk, Rick Pattison and Bryce Field for providing valuable support, feedback and guidance to the farm management team as part of our

advisory panel. We would also like to thank Joerg Zimmerman for the financial and business coaching and planning he provides for us. We had a great couple of days stepping back from the business to take a look at where we want to go with the business over the next year. These are the top 10 projects our team was focused on for the 2016 growing season.



Aberhart Farms Inc. - Top Projects for 2016

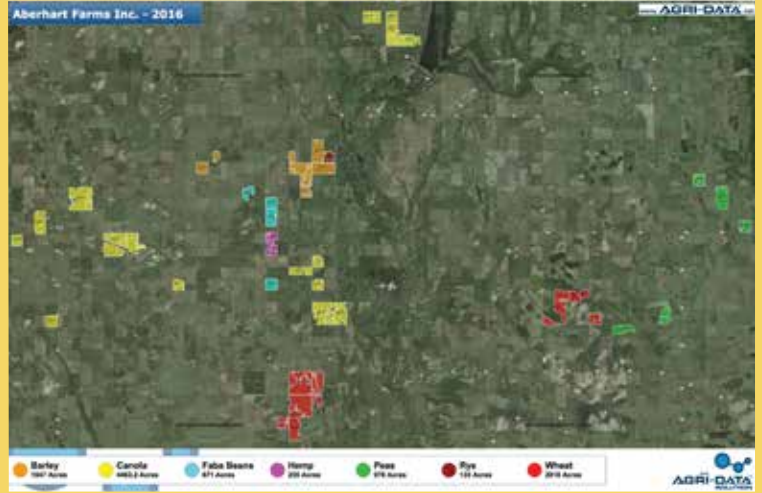
- 1 -5% Rule (T, J)
- 2 -Agronomy / Production (T)
- 3 -Financial Systems reporting (J)
- 4 - Job Descriptions and communication clarity (T)
- 5 - HR Management and Planning (T,C)
- 6 - SOP's (T)
- 7 - Quality of Life and Culture (T,L)
- 8 -Safety Plan (L)
- 9 - Spreading Business (H,T)
- 10- Training (T)

In Feb we celebrated Harvey's 65th birthday in Arizona with family and friends. We had a great time and Dan put together a tear inducing slide show of memories for those there to share.



It's been great to see Harvey and Debbie spending more time in Arizona in the winters and getting some miles on the Harley! Harvey continues to let go of the reins at times and grab the handlebars!

In 2016 we continued our farm focus of shifting to alternative rotations and specialty crops. The farm team does not see a strong sustainable future in current wheat, canola rotations. Many do not embrace the additional challenges or work connected to growing multiple specialty crops that take a higher amount of effort and planning. Our team has been critical in helping us achieve success in working with these crops and learning how to grow these crops in a profitable and sustainable manner.



The team did a great job managing our seeding operations and generally all crops yielded very well. Hemp, Canola, and Malt Barley were our highest margin



crops, while wheat was the lowest return on investment. Our bin yard just east of Langenburg, with full floor air, heaters, as well as the Integris management system is continuing to prove to be huge value in grain management and quality for the farm, especially with crops like malt barley.

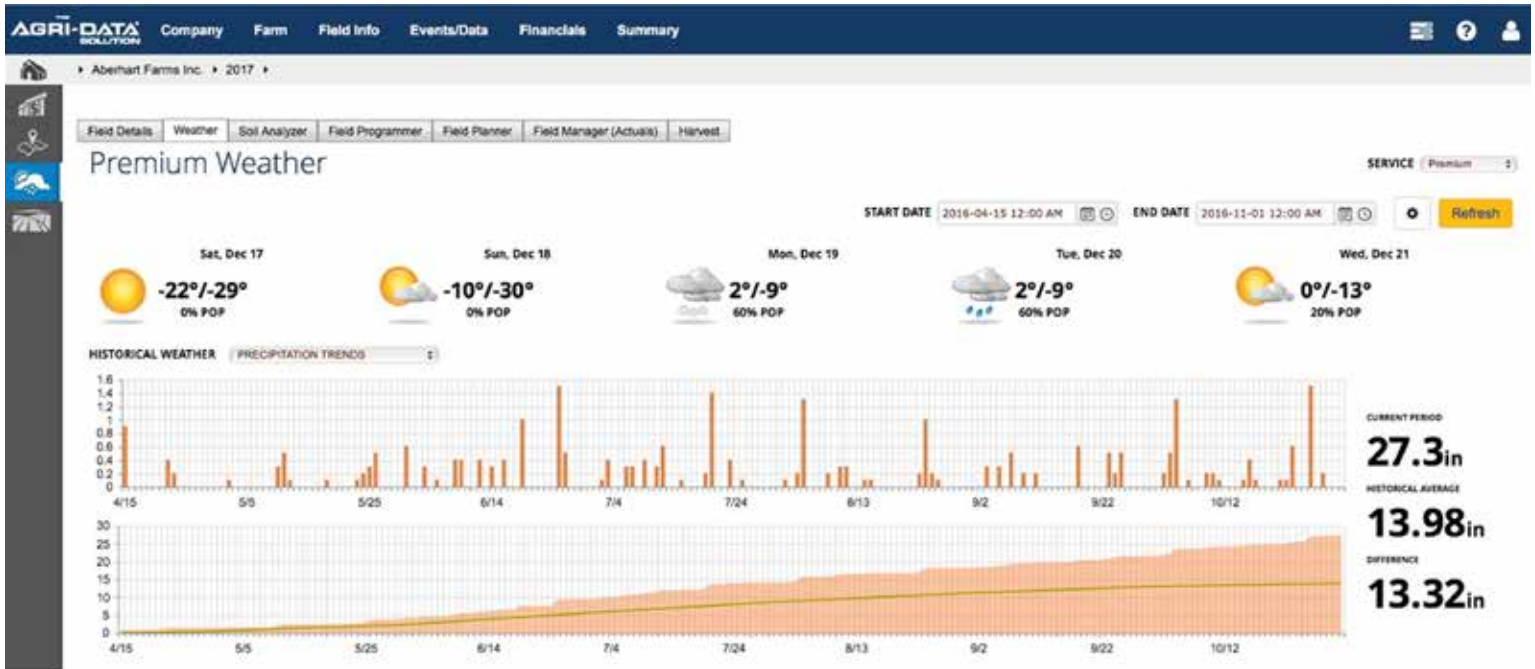
We started seeding on April 28th with Faba Beans and Malt Barley going in the ground first and completed seeding hemp on May 28th. Overall the spring and seeding conditions were very good. Scott took a larger roll in operating the main drill with Terry. We were able to run 24 hours seeding shift for the last 7 days of canola seeding and the system worked fairly well. With the ever escalating cost of equipment, we'll need to continue to look at ways to maximize efficiency.

The kids have become more involved in different areas of the farm this year. It's been fun to have them learn different parts of the operation. Holden's been helping with equipment operator supervising, crop scouting and keeping me company. Sarrikah has been picking stones and operating the combine, and Asceline has been running combine and helping out in the office.



Overall the season started out really well, conditions were great and it looked like we were on track for a slightly drier growing season, which we all have been hoping for. The rains started to increase through out the

year. The rains continued through harvest and total rainfall amounts became a big issue later in the year. We ended up with double the amount of total rainfall this growing season.



A few years have passed since the Harvest for Hunger event. After experiencing the work being done by CFGB in Ethiopia last winter, we had a renewed interest in getting involved in a growing project again.

The farm participated in the Learn Ag Crop for Community organized and supported by Sharpe's Soil Services. This project was a combination of the work that Sharpe's was already doing with the Learn Ag project to help educate our students and community about agriculture. This helped raise money for the new school and an interesting new concept called "Grow Hope" from the Canadian Food Grains Bank. Grow Hope project sponsors donate a portion of the cost of growing an acre of farm land. This purpose is to help educate the general public of the true costs of growing a crop, while multiplying the dollars of donation.

Big thanks to Sharpe's and Candace Mitschke-Hillier for organizing the project and hosting the Learn Ag field day where students from all grades came to learn about crop production, soybeans, agronomy, GMO's and the use of drones in Agriculture.



This year the farm donated the production of 50 acres of canola that were sponsored at \$300/acre. The canola crop averaged 53.5 bushels per acre, just over \$575 of gross revenue at current canola values.

The total funds raised for the project will be just over \$28,000 half of which will be donated to the new school project and half which will be donated to the CFGB. We are happy to continue to support these great causes.



Last year our letter stated that we experienced the longest harvest season on the farm so far. Mother nature decided to break that record by a long shot in 2016. We started

harvest on Aug 7th and completed on Nov 11. Harvest extended over 14 weeks, 98 total days! Hopefully this record will never be broken in the future!

Hard to believe looking back at the challenges the team faced through the snow, wet and mud through the end of harvest. With the long hard harvest this was one of the most challenging seasons we have experienced on the farm and for our farm team. We can't say enough how proud and thankful we are for the great people we have.



Our team continues to persevere through tough times any conditions that mother nature throws at us. We can't

thank our team enough and we all hope to get a chance to recharge and recover over the next few winter months.



We had a great time at our annual field tour and lake weekend with our farm team, family and friends.



Be sure to mark July 28th 2017 on your calendar. We will be celebrating Sure Growth 10th year anniversary and Terry's 40th birthday party. We have a great

magician lined up and will be some additional entertainment surprises in the works. We will be looking forward to celebrating with family and friends.



Our Sure Growth Team continues to grow and evolve as we celebrate 10 years in the consulting business.

SURE GROWTH

TECHNOLOGIES INC

Justin has become an integral part of the daily and strategic operations of the Sure Growth business. Justin is evolving and being recognized by our clients and the network as one of the top precision agronomist in the prairies. We are also very excited to have brought Baljeet onto the team. Baljeet has been a great addition to the team and we are looking forward to the opportunities that lie ahead.



Welcome to Kaylee Clever

Justine and Alicia Clever were blessed with a cute little angle, "Kaylee Marie Clever". Kaylee came into our life on Saturday 24th Sepetember 2016 (6 Pounds and 14.8 Ounces, 20 Inches long). Kaylee, Mummy and Daddy are doing great at home.

Congratulations to the Clever family, stay blessed.

Whats new with the Suregrowth Team

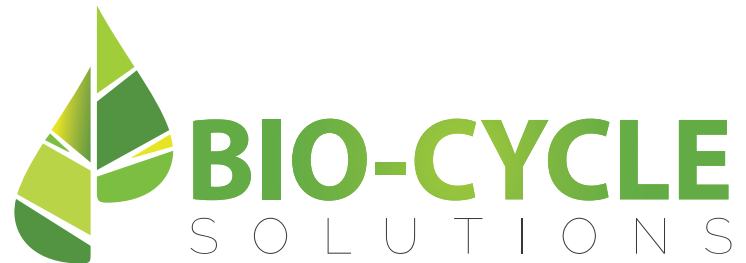
Suregrowth technologies are very excited to announce a new addition to their team Dr. Baljeet Singh. Baljeet is proud being a farmer throughout his life and celebrate rich farming traditions. Baljeet earned his B.Sc. in Agriculture (Hons.) and M.Sc. in Entomology from Punjab Agricultural University India, and received his Ph.D. in Soil Science from the Department of Soil Science, University of Manitoba.

He has a very strong track record in agricultural research and farm extension services, he is the authors of many book chapters and scientific research papers. He joined Suregrowthe team from Lakeland College Alberta, where he was teaching environmental chemistry and toxicology.



The farm came across a very unique and interesting opportunity to work with a composted Elemental Sulphur product manufactured from recycled produced diverting food waste and sulphur from land fills and creating a valuable and sustainable product for farmers to fertilize their fields and be a part of a sustainability process. In August 2015 we partnered with brother Dan to create Aberhart Ag Solutions.

Aberhart Ag Solutions led by Dan and his team have developed the brand, market strategy and trusted



applicator network to distribute this unique product in MB and SK.

The company has seen very rapid growth. We are very excited to be working with Bio-Cycle and its partners. Through the growing 30+ trusted applicator network Aberhart Ag Solutions sold 250,000 acres of this produce in MB and Sk in 2016. Dan has done an amazing job building the brand and network we are working with. The future looks very bright and we are excited to continue to build as we go forward.

Aberhart Farms as an extension of working with this product started a custom application business to apply the Bio-Cycle product for their own farm and others in the surrounding area as a Trusted applicator. The extreme wet conditions this fall limited the amount of field with and spreading we were able to accomplish. We will be looking forward to getting back into the field this spring and

helping growers simplify their logistics and operations.

The commercial trucks have been running well with Highway 9. It was a slow start to 2016 but things have picked up at the end of the year. We also have started hauling BioSul with one of the trucks this fall from Alberta.



Its been a memorable and eventful 2016. We are blessed to have a great team supporting our business and are thankful for the strong industry partners to work with. We look forward to continuing to improve and grow our business and team in 2017.



**From our family to yours,
we wish everyone the best
in the year to come.**

